

At a time when there are many challenges to dealer profitability, the ability to focus on the critical area of F&I is more important than ever. F&I Tracker™ provides you with web-based F&I Logs designed for motor dealers who wish to improve their F&I performance.



In Summary

- ❖ Online F&I Logs designed specifically for motor dealers
- ❖ A web based system that needs nothing more than an internet connection to use
- ❖ A system that is scalable to suit any size of operation
- ❖ A system that is bespoke to your business and the products that you sell, managing your entire day-to-day branch F&I
- ❖ A system that can integrate electronically with your insurance suppliers and dealer showroom system
- ❖ Quoting modules for all of your insurance products enables you to maximise on this rich seam of profit.
- ❖ A comprehensive suite of management reports that can be pulled in real time at branch or group level including DOC (Daily Operating Controls), KPI's, insurance and lender statistics.
- ❖ A system that will help you sell more F&I by focussing on the real time opportunities and not get bogged down with unnecessary administration.

Key Features

- Web-based
- Full F&I Logs
- Optional FSA module
- Configurable product pricing, quotation & profit monitoring
- Complete suite of sales reports v target at any level
- Links with other systems
- Allows finance deal optimisation
- Full data transfer to insurance providers
- Can produce all insurance fulfilment documents and certificates
- Can handle electronic finance proposals
- Fully scalable - can be used in a stand-alone business, a multi national group of companies
- Classroom & online training & support



For a full no obligation demonstration or to simply talk through your F&I requirements, call us now on 0871 989 9859 or email us at info@fisconline.co.uk

System Flexibility To Suit Your Business

- ❖ F&I Tracker™ gives you the flexibility to choose the type of system that best suits your business; whether it's a full blown F&I system with a data link to your insurance provider or straightforward F&I Logs with FSA compliance, F&I Tracker™ lets you decide
- ❖ It gives you the flexibility to set up the system exactly to your dealerships F&I product range, with all pricing and profits clearly laid out

Complete Reporting

- ❖ Monitoring critical data is vital; whether it's to monitor product sales, profitability, or to check on a dealership, business manager or individual's performance
- ❖ Whether you are an individual dealership or part of a national group, you will be able to see your complete sales performance at the click of a button
- ❖ Check on how many cars have been sold; overall departmental GP; Full F&I performance v's target across any period by any criteria; print off full F&I reports; see every detail of your F&I profitability - Nationally, Regionally, by dealership, by business manager by salesperson instantly!

F&I Tracker™....

- Gives you complete online F&I logs
- Holds all your F&I product information
- Links to your insurance product provider and produce all the relevant documentation
- Links with other showroom & DMS systems
- Allows online finance proposals
- Gives a complete suite of sales reports
- Can be fully bespoke to your company ID
- Links to optional online FSA & product training system
- Has an optional FSA compliance module

FSA Module Additional Features:

- Step by step defined sales track, recording:
 - Status Disclosure
 - Demands & Needs
 - Product Recommendations
 - Price Disclosure
 - Policy Summary
- Produces a detailed customer FSA pack
- On demand online staff FSA competency training
- Records & monitor of all staff training
- Complete suite of compliance reports
- Online audit module



Why not contact us for a full no obligation demonstration or a simple chat about your F&I requirements, do it now on 0871 989 9859 or email us at info@fisconline.co.uk