

At a time when there are many challenges to dealer profitability, the ability to focus on the critical area of F&I is more important than ever. Ongoing FSA competency & product training is an absolute necessity for dealers who want to continue to sell and advise on insurance products within their business. We provide this and a whole lot more!



In Summary

- ❖ Training can be expensive, not only in monetary terms, but also in lost productivity. Our online FSA Training & Competency package has been specifically designed for Motor Dealers who want their FSA and product knowledge training to be done cost effectively, at their own premises, on demand whenever they need it!
- ❖ Since 2005, we have been working closely with leading training and compliance experts, to produce a full suite of FSA modules and product knowledge training, to keep your staff fully up to date both on your product range, and on the ever changing face of FSA compliance regulation.
- ❖ The training is delivered online via our E-learningonline™ learning management system, which allows you to use the web as a learning tool, to train your staff and personnel on all aspects of your product range as well as the FSA regulations.
- ❖ Its simplistic design allows you to enrol delegates and then monitor their activity and results through a sophisticated yet simple, set of reports, allowing you to efficiently and cost effectively train and monitor hundreds or even thousands of staff at a fraction of the cost of conventional classroom seminars

Key Features

- Easy user registration and access
- Courses written in 'bite size' easy to learn modular format
- Revision tests assist quick learning
- Certificated final exam checks delegate knowledge
- Automatic email renewals
- Full management reporting
- Full classroom and online training and support



In brief our online FSA Training & Competence modules cover:

- Who the FSA are
- ICOBS & the compliance process
- Contract law & insurance
- Money laundering
- Treating customers fairly
- Product knowledge that's bespoke to your own product range

For a full no obligation demonstration, or to simply talk through your FSA Training requirements, call us now on 0871 989 9859 or email us at info@fisconline.co.uk

Easy User Registration & Access

- Simple user interface means it's quick, easy and straightforward to use
- System can be branded to your own corporate ID
- Configured exactly to your business needs
- Supervisors/managers within your organisation oversee delegate enrolment and monitor FSA and product learning activity.
- Once enrolled, delegates only need access to a PC and the internet and they're ready to go!

Course Written in Modular Format for Easy Learning

- Courses are broken down into manageable bite sized chunks to make the learning process easier
- FSA & product knowledge course is broken down into modules, with modules again broken into sections.
- Delegates can visit each module or section as often as they like
- Simple revision test allows delegates to check out what they know at the end of each module or section

Final Exam Checks Delegate Knowledge

- Delegates can monitor their learning progress
- Final exam checks the delegate's FSA and product knowledge
- Questions are multiple choice and are randomised
- Online certification

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Go Green!

Research* has shown that e-learning uses up to 90% less energy per delegate and produces up to 85% less CO2 emissions per delegate when compared to conventional Classroom based training. (* Open University Design Innovation Group, March 2005)

Full Management Reporting

- Full suite of supervisor and management reports monitor every aspect of the learning activity
- How often delegates have visited each module, how they are progressing, along with exam scores etc., all available at the touch of a button
- Delegate CV's and other key personnel information kept in an easy access reference library



Automatic Renewals

- Annual FSA competency exam required
- Renewal process managed automatically by email
- Detailed reports enable supervisors to monitor their staff's competence on an ongoing basis, to ensure that delegates retake or sit new exams every year

Full Training & Support

- Full onsite and online training and support
- Ongoing support from our help desk is only ever a phone call away

