

FSA Tracker™

Finance & Insurance Edition

System Requirements

The minimum recommended specification required for a PC to run the Software: Pentium 3 Processor 1GHz, 512MB RAM, Windows 2000 or better, Internet Explorer 6, Broadband Internet Access

In Summary

A web-based solution that can be used for online: FSA compliance, insurance quotations, insurance delivery & finance proposals. Being a modular design, the application can be tailored to your exact needs.

The user interface can be bespoke for any organisation where general insurance business or finance is transacted. System flexibility allows the database to be used by any front-end web-page design.

A powerful content management tool ensures that system management is easy and simple to use. The system also supports a full suite of configurable reporting.

The system can be used in a stand-alone business, a multi national group of companies or providers of finance or insurance. Whatever your needs, our innovative thinking and technology can provide.

Key Benefits

- Flexibility To Suit Your Business
- FSA Module Ensures Compliance
- Complete Reporting Suite
- Branded & Bespoke To Your Exact Needs
- Full Training And Support

Flexibility To Suit Your Business

- FSA Tracker™ gives you the flexibility to choose the type of system that best suits your business; whether it's simple FSA compliance, an insurance delivery platform, or a full blown F&I system.
- Our FSA Compliance module, allows the user to work through the FSA regulations with a customer in a simple, step by step process that maximises insurance sales and still ensures that you stay on the right side of the law.
- System flexibility allows you to move up to a more sophisticated version which offers additional features such as on-line quotations and more comprehensive reporting.
- FSA Tracker™ can also support finance proposals in addition to an insurance quotation and delivery system, configured to deliver any form of insurance product.



FSA 'Compliance & Training' Module

The FSA module takes the user and the customer through a logical friendly fact find and recommendation process. All customer needs are laid out clearly and inarguably. The demands and needs questions are managed by you, and therefore tailored to your business and to your product range.

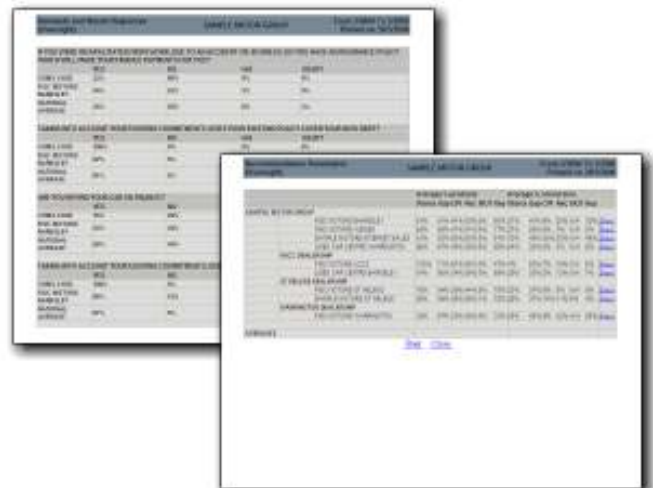
The system provides a simple quotation process, clearly laying out the features and benefits of the product, as well as the costs. At the end of the process the system prints out all the necessary FSA documentation, which is can be tailored to your exact needs.

In Brief, FSA Tracker™ Will:

- Give you on demand on-line competency training
- Record & monitor all staff training
- Give you a defined sales track, Recording:
 - Customer Details
 - Status Disclosure
 - Demands & Needs
 - Product Recommendations
 - Price Disclosure
 - Policy Summary
 - Product Profitability
- Print a full customer FSA pack
- Give a complete suite of sales reports
- Give a complete suite of compliance reports
- Allow electronic finance proposals
- Produce all insurance documents and certificates
- Allow you to fully bespoke the system to your company ID

Complete Reporting

- Monitor product sales, profitability, or check on a business or individual's performance through the comprehensive MI reporting suite
- System can be used by an individual business or a national group of companies, with reports configured Nationally, Regionally, by location, or by individual user
- Full F&I performance can be monitored across any period by any criteria; with full F&I reports showing every detail of your F&I profitability
- Check a user's compliance in seconds; view how many IDD's have been given out; view the answers to the Demands and Needs questions by user; see product penetrations in relation to product recommendations; drill down to find users who are not compliant. It's all there in seconds!
- Monitor Training through FSA Tracker's online learning module; ensuring that users remain competent by monitoring their learning activity



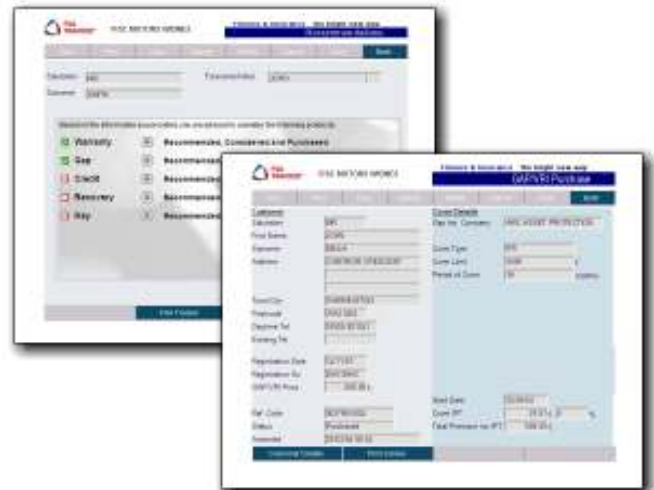
Increase Your Profits

FSA Tracker™ would be worth the investment if all it did was to keep a business on the right side of the law. But its contribution is far more positive than that:

- It helps users to map out a customer's needs with finance and insurance becoming clearer and less confusing for everyone.
- It provides management with a suite of reports to keep track of his or her department; as a whole or by user. It also consolidates reports across multiple sites, by region, zone or nationally for larger companies.
- The number one reason that F&I income is not at the required levels, is that in many instances, products are simply not being offered to customers. FSA Tracker™ ensures that all of your customers are presented with all of your product range all of the time, increasing your F&I performance and your profitability!

Training & Support

- We provide full product training and support for the FSA Tracker™ system, with full on-site training coming as a standard part of the FSA Tracker™ package, with all relevant personnel fully trained in both the setting up, and use of the system.
- Ongoing support from our help desk is only ever a phone call away, ensuring that any problems, questions or queries are handled quickly and solved in the shortest possible time. We pride ourselves on our service and back up and the reliability of our entire product range.



Call us now on 0871 989 9859 for a no obligation demonstration!